



Message: RE: Alternatives to Abortion Award**✉ RE: Alternatives to Abortion Award**

From Kleffner, Julie **Date** Tuesday, March 7, 2017 10:48 AM
To 'Marsha Middleton'
Cc

 **image001.jpg** (9 Kb HTML)  **image002.png** (7 Kb HTML)

The process to determine allocations was as follows:

Section 3.3.2 of the RFP states the following:

Award Process -

a. Total Cost Allocation –

- 1) *The state agency **anticipates** a total of approximately \$2,866,666.67 to be appropriated for Alternatives to Abortion Program services across all the geographic regions for the period of the effective date of the contract through June 30, 2017. The state agency **anticipates**, but does not guarantee, the amount of funding to be allocated by geographic region in the following approximate percentages of the total:*

Geographic Region	Funding Allocation	Funding Allocation Approximate Percentage
Geographic Region 1	\$116,306.30	4.06%
Geographic Region 2	\$100,748.92	3.51%
Geographic Region 3	\$579,987.17	20.23%
Geographic Region 4	\$281,493.45	9.82%
Geographic Region 5	\$101,363.78	3.54%
Geographic Region 6	\$909,038.96	31.71%
Geographic Region 7	\$495,643.96	17.29%
Geographic Region 8	\$85,293.53	2.98%
Geographic Region 9	\$196,790.59	6.86%

- 2) *However, the amount of funding awarded for the original contract period for one or more geographic regions may be reduced or increased based upon any funding that has been expended prior to the date of contract award, or based on other circumstances.*
- b. Top-ranked Vendor, per geographic region: The top-ranked vendor per geographic region shall be awarded a contract for either the Maximum Annual Total Price, as quoted on the Pricing Page, or the maximum percentage of the funding allocation as specified in the following table, whichever is less. The percentage of the funding allocation awarded to the top ranked vendor is contingent upon the total number of responsive proposals received and considered for contract award, as specified in the*

following table:

Total Number of Responsive Proposals Received and Considered for Contract Award, per Geographic Region	Maximum Percentage of the Funding Allocation for the Top-Ranked Vendor, per Geographic Region
One Proposal	100%
Two Proposals	60%
Three Proposals	40%
Four Proposals	30%
Five or More Proposals	20%

c. *Second-ranked Vendor, per geographic region:*

- 1) *The second-ranked vendor, per geographic region shall be awarded a contract based on the vendor's Maximum Annual Total Price and Minimum Annual Total Price, as quoted on the Pricing Page, and the maximum percentage of the funding allocation as specified in the following table. The percentage of the funding allocation awarded for the second-ranked vendor is contingent upon the total number of responsive proposals received and considered for contract award, as specified in the following table:*

Total Number of Responsive Proposals Received and Considered for Contract Award, per Geographic Region	Maximum Percentage of the Funding Allocation for the Second-ranked Vendor, per Geographic Region
Two Proposals	40%
Three Proposals	30%
Four Proposals	23.3% (approximately)
Five or More Proposals	80% divided by the number of proposals received less the top-ranked proposals (Example: Eleven responsive proposals received and considered for contract award less the top ranked proposal equals 8% [80% divided by ten (10)])

- 2) *If there are not enough funds remaining to award the second-ranked vendor the vendor's Minimum Annual Total Price required to provide services pursuant to the available funds, the vendor shall not receive a contract award.*

d. *Next-ranked vendor(s), per geographic region:*

- 1) *If funds remain after the award of a contract to the top-ranked vendor and the award/non-award of a contract to the second-ranked vendor, the state shall continue awarding contracts to the next ranking vendors in the manner specified above until the available funding allocations for the geographic region is expended. The percentage of the funding allocation awarded for the next-ranked vendor is contingent upon the total number of responsive proposals received and considered for contract award, as specified in the following table:*

Total Number of Responsive	Maximum Percentage of the Funding
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Proposals Received and Considered for Contract Award, per Geographic Region	Allocation for the Next-ranked Vendor, per Geographic Region
Three Proposals	30%
Four Proposals	23.3% (approximately)
Five or More Proposals	80% divided by the number of proposals received less the top-ranked proposals (Example: Eleven responsive proposals received and considered for contract award less the top ranked proposal equals 8% [80% divided by ten (10)])

- e. *If funds remain after each vendor is awarded a contract as specified above, the top-ranked vendor shall be awarded a contract for the vendor's Maximum Annual Total Price, or a portion thereof, contingent upon the amount of the funding allocation remaining. If funds continue to remain after the award of the contract to the top-ranked vendor for the vendor's Maximum Annual Total Price, the state shall continue awarding contracts in the same manner to the second-ranked vendor(s), etc. until the total available funding allocation is expended.*
- f. *If the total available funding is not awarded, the State of Missouri shall have the right to utilize the remaining funds in a manner in the best interest of the State of Missouri. The decision regarding remaining funds rests solely with the State of Missouri.*
- g. *Although the State of Missouri intends to award multiple contracts in each geographic region, the State of Missouri reserves the right to not award lower ranking vendors for reasons based on the overall ranking and/or funding allocation.*
- h. *The Notice of Award will specify the awarded maximum annual total price.*
- i. *In the event the contract period is greater/less than a 12-month period (as identified on the Notice of Award), the vendor's awarded Maximum Annual Total Price shall be prorated to a price per month and multiplied by the number of months in the awarded contract period.*

Maximum Annual Total Price

Paragraph 3.3.2 h. indicates the Notice of Award will specify the maximum annual total price. Pursuant to the letter from Emily Kraft dated December 30, 2016, the total amount of funding for the Alternatives to Abortion Program for fiscal year 2017 was \$4.3 million dollars. The process outlined in paragraph 3.3.2 was followed to determine the maximum annual price (refer to the Maximum Annual Total Price Allocation Determination based upon \$4.3 Million spreadsheets included in the evaluation on the website at <https://oa.mo.gov/purchasing/bidding-contracts/awarded-bid-contract-document-search>).

Pro-rated 12-Month Period Total Price

Paragraph 3.3.2 i. allows for proration of the Maximum Annual Total Price for a contract period less than 12-months. Pursuant to the letter from Emily Kraft dated December 30, 2016, the total remaining

from the \$4.3 million for fiscal year 2017 was \$1,779,666.00. The process outlined in paragraph 3.3.2 was followed to determine the maximum price for the 5-month original contract period (refer to the Original Contract Period (5-month period) Allocation Determination for the 5-Month Period based upon Available Funds of \$1,779,666.00 spreadsheets included in the evaluation on the website at <https://oa.mo.gov/purchasing/bidding-contracts/awarded-bid-contract-document-search>).

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From: Marsha Middleton [mailto:marsha@allianceforlifemissouri.com]
Sent: Tuesday, March 07, 2017 9:44 AM
To: Kleffner, Julie
Subject: Alternatives to Abortion Award

Julie;

Per our conversation yesterday morning, I am sending my written inquiry to understand the maximum annual total price amount, the amount awarded from Feb 1 to June 30 and how those compare with what we have spent as of January 31st.

Maximum annual total price = 1,166,626.40

Allocation for Feb thru June =	486,098.50
Spent from July thru January =	<u>613,661.94</u>
Total:	1,099,760.44

Leaving a balance of \$66,501.96 not accounted for based on what I am understanding between what we have left available to spend and what we had already spent based on the maximum annual total price.

Thank you for looking into this and any clarification you can bring.

Marsha

Marsha Middleton
CEO



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